



# Business & Marketing

## PATHWAY: Banking & Finance

Do you like helping people achieve financial independence? Are you interested in managing risk?  
Are you interested in working in the banking industry?

**COURSES IN YELLOW** are pathway concentrator courses and must be finished with a **C- average or above** to meet Indiana's 3<sup>rd</sup> requirement to graduate.  
**COMPLETE ALL COURSES** below with a B- or above to graduate with **Academy recognition**.

COURSE NAME	GRADES AVAILABLE	LENGTH	DUAL (COLLEGE) CREDITS POSSIBLE	FULFILLS CORE 40 CREDITS AS...
Introduction to Business	9, 10, 11	1 Semester		
<b>PREREQUISITE FOR CONCENTRATOR COURSES</b> Introduction to Accounting	10, 11, 12	Year	3	
<b>HONORS ADVANCED ACCOUNTING</b> <i>Must earn a C- or higher in Introduction to Accounting</i> (REQUIRED CONCENTRATOR COURSE)	11, 12	YEAR	<b>6</b> <i>(See Course of Study Guide)</i>	<b>QUANTITATIVE REASONING</b>
<b>HONORS BANKING AND INVESTMENT CAPSTONE</b> (REQUIRED CONCENTRATOR COURSE)	11, 12	YEAR		<b>QUANTITATIVE REASONING</b>

Must earn a specified certification or dual credit to graduate with Academy recognition. Apply your senior year.

Check out the list below for more courses related to this pathway - see the Course of Study Guide for details.

- Algebra II
- Business Law and Ethics
- **Business Professionals of America Club (BPA)**
- Digital Applications and Responsibility A

- Digital Applications and Responsibility B
- Personal Financial Responsibility
- Principles of Business Management
- Work-Based Learning Capstone

Possible Careers Requiring 0-4 Years of Additional Training or Education	
<ul style="list-style-type: none"> <li>• Bank Teller</li> <li>• Collections</li> </ul>	<ul style="list-style-type: none"> <li>• Insurance Agent</li> </ul>

Possible Careers Requiring 4+ Years of Additional Training or Education	
<ul style="list-style-type: none"> <li>• Actuary</li> <li>• Bank Executive</li> <li>• Financial Analyst</li> <li>• Investment Banker</li> </ul>	<ul style="list-style-type: none"> <li>• IRS Agent</li> <li>• Loan Officer</li> <li>• Personal Financial Advisor</li> <li>• Stock Broker</li> </ul>

Local Industry Partners			
Alderfer Bergen and Company Beth Harrison State Farm Dahm's & Yarian	Grace College Instru-Med Ivy Tech Community College	Justin Phillips State Farm Lake City Bank Precision Medical Technology	Teacher's Credit Union Winona Wealth Management Vincennes University Zimmer Biomet

THREE GRADUATION REQUIREMENTS	
THREE REQUIREMENTS	OPTIONS (Pick <u>at least one</u> in <u>EACH</u> box)
<p><b>1</b></p> <p><b>HIGH SCHOOL DIPLOMA</b></p> <p>Must complete <u>at least one</u> item Check all that apply</p>	<input type="checkbox"/> Core 40 <input type="checkbox"/> Core 40 with Academic Honors <input type="checkbox"/> Core 40 with Technical Honors
<p><b>2</b></p> <p><b>EMPLOYABILITY SKILLS</b></p> <p>Must complete <u>at least one</u> item Check all that apply</p>	<input type="checkbox"/> Project-Based Learning Experience <input type="checkbox"/> Service-Based Learning Experience <input type="checkbox"/> Work-Based Learning Experience
<p><b>3</b></p> <p><b>POSTSECONDARY-READY COMPETENCIES</b></p> <p>Must complete <u>at least one</u> item Check all that apply</p>	<input type="checkbox"/> Complete: Concentrator courses and their prerequisite courses (in <b>YELLOW</b> ) from a pathway Maintain a C- average minimum in the <b>CONCENTRATOR COURSES</b> for that pathway Chosen pathway: _____ <input type="checkbox"/> Core 40 with Technical Honors diploma <input type="checkbox"/> Core 40 with Academic Honors diploma <input type="checkbox"/> AP/Dual Credit: Must earn a C- <u>average</u> or higher in at least three courses <input type="checkbox"/> ACT with college-ready benchmarks <input type="checkbox"/> SAT with college-ready benchmarks <input type="checkbox"/> ASVAB with minimum AFQT score to qualify for placement into one of the branches of the US military <input type="checkbox"/> State- and Industry-recognized credential or certification <input type="checkbox"/> State-, Federal-, or Industry-recognized apprenticeship

# \_\_\_\_\_ 's Four-Year Plan

GRAD	English	Math	Science	Social Studies	Physical Education/ Health or 3 FACS	Elective Courses	Pathway and Academy Courses	Summer School Credits
		Fill blanks with electives	Fill blanks with electives	Fill blanks with electives	Fill blanks with electives		Fill blanks with electives	
7/8	Any middle school credits							
9	English 9	Algebra I	Biology I	World History Civ. A or B (9-10th grade)	Preparing for College & Careers			Session A before 9 <sup>th</sup> grade
	(continued)	(continued)	(continued)	World History Civ. A or B (9-10th grade)	PE credit			Session B before 9 <sup>th</sup> grade
10	English 10	Geometry	Chemistry I, or ICP, or Physics I		PE credit or waiver			Session A before 10 <sup>th</sup> grade
	(continued)	(continued)	(continued)		Health or 2 other qualifying FACS credits			Session B before 10 <sup>th</sup> grade
11	English 11	Algebra II	Qualifying Core 40 science of your choice	U.S. History				Session A before 11 <sup>th</sup> grade
	(continued)	(continued)	(continued)	(continued)				Session B before 11 <sup>th</sup> grade
12	English 12	Quantitative reasoning or math recommended		Government				Session A before 12 <sup>th</sup> grade
	(continued)			Economics (fulfills requirement for quantitative reasoning)				Session B before 12 <sup>th</sup> grade